



"ADVANCE DIPLOMA PRACTICAL TRAINING IN HUMAN RESOURCE MANAGEMENT"

Duration: 3-4 months

Be a complete HR PROFESSIONAL within 3-4 months

Contact...

I4best Hr Training

Tel: 033-40729195 Mob: 9038000366 90389 70007 / 90380 60666 15, Bompas Road, Kolkata - 29 l4besthr@gmail.com www.i4best.co.in

Modules & Topics Covered

Module 1 - HR INTRODUCTION AND PRACTICE

- ✓ SWOT Analysis, HR Theory, Mission
- ✓ Mission/Vision
- ✓ Meaning of HRM,
- ✓ Scope of HRM, Role of HRM
- ✓ Role of HR Manager of Today and Future
- ✓ HR Department Activity Overview
- ✓ Strategic HR Management Steps of Strategic HRM

Module 3.1 - Presentation and Communication Skill for Competitive World-The Art of Prospecting

Where to find the Prospect -Sourcing Strategies How to organise the Prospect What to do with prospect

Presentation Skills

Non Verbal Skills, Verbal Skills, Dramatization

Methods of Approach,

The Art of Closing,

Handling Objections and its Method

Telephonic Screening & Telephonic Script

Script for the Telephonic Interview

Case Study and Project Work

Module 4- Questioning Technique, Behavioural Interview Technique and The Interview

What to Ask and How to ask

Questioning Technique

Conceptual Clarification, Probing Assumption, Questions about Questions, Close and Open End Ques

Behavioural Interview Technique

Skills and Desired Behaviour

Sample Behavioural Interview Questions, STAR Technique

Interview Technique

Guideline for Interviews, The Interview Process

Steps in Interview Design, How to structure and conduct

your interview, Streamlining Interviews, Salary Negotiation, Interview feedback, Documentation, Verification Process, Etc

Module 2 – Recruitment

Definition and Meaning of Recruitment,

Recruitment Method, Sources of Recruitment

Job Description, Job Specifications

Head Hunting

Definition, Type and Process of Headhunting

Employee Induction

Orientation and Purpose of Orientation

Steps in Induction Programme,

Content of Induction.

Case Study and Project Work

Module 3.2 – Presentation and

Communicati-

Ion skill - Clients and Vendors Meeting

Over View of Client Meeting, Company Presentation Setting a Meeting Objective

Structure of a client/Customer Meeting Needs/Solution Techniques

NLP, Yours and Yours Clients

How to Close

Follow up for Relationship

Why Stay in Touch, How Often to Stay in Touch

Ideas for Follow up, E-mail and Other Forms for Followup

Handling Objection

Role Play your way to Handling any Objection

How to Close

Asking for the Order/Business – When, Why and How? Case Study and Project Work

Module 5 – Time Management & Negotiation Skill What Exactly is Time Management

Definition of Time Management, Seven Key Habits of

Effective Time Management

Where are you spending your time

A typical day at your work

The Urgent – Importent-Model – How your time should be divided

How to structure your day for peak Performance

Prioritizing your day into time block for maximum Efficiency

Negotiation Problem

Win- Win, Win-Lose, Lose-Win

Module 6 – HR Recruitment Software Training:

Job Portal Training, Job Portal Concept,

Uses of job portal smartly as an Employer

List of the Feature of Job Portal -

Use of Key Word and Key Skills

Online Demo, Boolean Search,

Advance Search, Mass-mailing, Job Posting,

Linkedin Tools for Job-seekers

Smart Ways to use Linkedin

Online Social Media Recruitment – Indeed, Olx, Quickr

Careesma and other Social media Platform

Module 7.2 - Employees' State Insurance (ESI):

- ✓ Computation of Monthly ESI Contribution
- ✓ Computation of Interest and Penalty, ESI Benefit
- ✓ Contribution Period & Benefit Period, Penalty
- ✓ PRACTICAL SESSION
- ✓ Online Registration of Establishment
- ✓ Registration of Branch/Sub Code
- ✓ Online Generation of Challan
- ✓ ESI MIS Report Generation

Various Report, Form and Format

✓ EPF, EPS and EDLI

- ✓ Computation of Monthly of PF Contribution Computation of Interest and Penalty
- ✓ Computation of EDLI Amount PRACTICAL SESSION
- ✓ Online Registration of Establishment
- ✓ Online generation of UAN and Submission of

KYC

- ✓ Online ECR Generation
- ✓ PF Report in Excel Sheet and Various Form Register and Records,

Module 7.3 - Payment of Bonus and Gratuity

- ✓ Calculation of Bonus, Minimum & Maximum Bonus
- ✓ Monthly Rate, Piece Rate & Seasonal Rate Computation of Set on & Set Off
- ✓ Calculation of Allocable Surplus
 Forms and Registers to be Maintained in
 Bonus Act
- ✓ Recent Changes in Bonus Act
- ✓ Calculations of Gratuity
- ✓ Maximum Gratuity & Taxability
- ✓ Various Statutory Inspections & Forms Submissions

Module 8 - Payroll Processing

- ✓ Attendance Management, Rules & MIS Reports
- ✓ Leave Management (CL,EL,SL and ML)
- ✓ Calculation of LOP & Leave Encashment
- ✓ Step by Step Payroll, Designing of CTC Structure Preparation of Salary Sheet; PF, ESI and PT Report TAX PLANNING FOR SALARIED EMP Income Tax Slab Rate, (Form 16, ITR V filing etc..) TDS Calculation, Tax Exemption of Various
- ✓ Allowance
 Tax Deduction under Chapter VI-A(80C,80D,80E,
- ✓ etc.)
- ✓ Rebate U/S 87A, Education Cess, TDS Certificate
- ✓ Routine Tax Planning (Investment Declaration Form)

Case Study and Project Work

Module 9 - HR MIS – MS EXCEL Lab Session

- ✓ Generating Various MIS Reports
- ✓ Preparation of various MIS reports
- ✓ Formatting of MIS reports
- ✓ Drafting of email messages
- ✓ Use of IT techniques use in reporting
- ✓ Time and Office Management.
- ✓ Latest techniques use in Excel and Word V-lookup, H-lookup, If Logical Condition, Pivot

Table, What if Analysis, Match Index, Off set Function, Data Validation, Advance Filter, Sorting,

Case Study and Project Work

Module 10 .1- Performance Appraisal :

Roles of HR in PMS
Process of PMS and Steps Of PMS
How to Design KRA & KPI
Methods and Techniques of PMS
Designing and Sample of PMS

Bell Curve Method, 360 Degree Method Balance Score Card Talent Management Case Study and Project Work Type of Training
Training Need Analysis
Cost-Benefit Ratio
On the Job Training Methods
Off the Job Training Methods
How to make Training Effective
Barriers of Effective Training
Designing the Training Calendar
Case Study and Project Work

Module 11.1 – Corporate IR (Industrial Relation)

Discipline Process and What is Disciplinary Action Preparation of Show Cause Notice/ Charge Sheet

Preparation of Domestic Enquiry/ Termination

Definition of Misconduct/Violation of Code of Conduct Grievance Handling

Module 13.1- Maternity Act 1961

Objective and Applicability

Eligibility and Benefit under the Maternity Act

Module 13.2 – Professional Tax Act

Concept, Applicability of the Act, Registration and PT Slab

Module 13.3 – Contract Labour Act 1970

Applicability, Registration and Vendor Compliance

Module 13.4 Minimum Wages Act 1948

Objective, Applicability and Other Details

Module 13.5 – Shops & Establishment Act 1963

Applicability, Non Applicability, Registration,

Module 13.6 - Factories Act, 1948

Objective, Applicability, Licensing Procedure

Employment Conditions, Facilities, Register and Records

Module 13.7 – PF Act, 1952

Objective, Applicability, Eligibility, Benefit, Contribution Rate

Module 13.8 – ESI Act, 1948

Objective, Applicability, Eligibility, Benefit, Contribution Rate

Module 13.9 – Payment of Bonus Act 1965

Objective, Applicability, Bonus Calculation and Range

Module 13.10 – Payment of Gratuity Act 1972

Objective, Applicability, Eligibility, Gratuity Calculation

Module 12 – Business English Communication

Verbal Communication – Face to face, Telephonic, E-mail Expression, Conversation Techniques, Arts of Messaging.

Hearing Vs Listening, Bad Listening Habit,

Tips on Great Body Language, Effective Communication with Client interaction, Steps of Handling Client Interaction with ease and Exiting the Conversation

Module 14 - Practical HR Training (OJT) for 21 Days

RECRUITMENT: Telephonic Conversation , Screening, Recruitment Dialogue, Interviewing Skill, Technical Knowledge about Job Portal, Boolean Search, Divine IT Search, Divine IP Search, Advance Search, Key Skills & Skill Sets for Each Domain & Verticals, Payment Cycle with Clients, Induction & Joining Formalities, Opening Bank Accounts, Creating Temporary ID, Filling Statutory Forms, Documentation

REFERENCE CHECK; Verification of Documents, Payslip, Professional Reference.

HR LETTER; Offer Letter, Experience Letter, Appraisal Letter, Appointment Letter, Probation Letter, Salary Certificate, Relieving Letter, Confirmation Letter

PAYROLL PROCESS; Designing CTC, HRA Income Tax Calculation, Net Salary, Taxable Income Calculation, Payroll Processing with Example and calculating TDS as per the Tax slab, Calculating the Bonus, Payslip Generation

PF/ESI – Process for registration of Organisation, PF Remittance and Withdraw Formalities, Filling PF Settlement Form, Loan Process on PF, Generating Branch Code for PF/ESI, PF/ESI Inspection Process,

PF – Form 2(Nomination); Form5 (New Joinee), Form13 (Transfer), Form 31 (Withdrawal), and many more forms, Online PF Instruction, PF Online Transfer,Online ESIC, How to Create Challn

Module 15 - Interview Training

CV Preparation – After Individual Discussion & Analysis

Finding a right Job & Support – Post Training till 3 months

Interview Skill Development

Overall Grooming – Self Introduction, Body Language etc

Case Study and Project Work

Mock Test & Self Evaluation, Provide Certificate

Training Programme Highlights



Fee Structure	Rs. 30,500/- (Inclusive of All Taxes)
Placement Support	Placement Support for 3 Months after the successful completion of Training program
Training Highlights	 Free Career Coaching & Counselling Professional CV Revision Interview Training
	Senior HR professionals. Free LinkedIn Profile writing service
Practical Sessions	50 hours thorough practice under the guidance of
	Course Materials (Online) + E-Books + Interview Tips& Case Studies
	industries.
Eligibility Faculty	having more than 10+ years of experience in IT & Non IT
	Any graduate interested in HR career.HR Training will be provided by an eminent professional,
	BPO / Call Centre executives aspiring for a HR career
	wanting to learn practical HR concepts.
	Fresh MBA-HR / MPM /MSW /MLL/MIPRM /MBS
	careers in HR
	For fresher's wanting to get into HR/ starting their
	Entry Level HR Professionals
	end-to-end topics coverage from basics to advanced
Objective	on prior knowledge of HR is required
	Our aim is to groom you as a well-rounded HR professional.
	into prevailing HR best practices
	To add-on bookish knowledge with practical insights
	HR role
	To equip you to take on day to day challenges in your
	To fill knowledge gaps in practical HR concepts

